



pelican
宅配通

時刻用心
準時配達

Introduction of Taiwan Pelican Express

Stock code : **2642**

December 2025



Disclaimer



The information herein and the presentation made during the conference contain forward-looking statements with respect to the financial condition, results of operations and business of the company are provided for information purposes only.

These forward-looking statements represent the company's expectations or beliefs concerning future events and involve known and unknown risks and uncertainty that could cause actual results, performance or events to differ materially from those expressed.

You are urged to review the information provided herein carefully.

AGENDA



1 Operation
Performance

2 Strategy and
Outlook

OPERATION PERFORMANCE

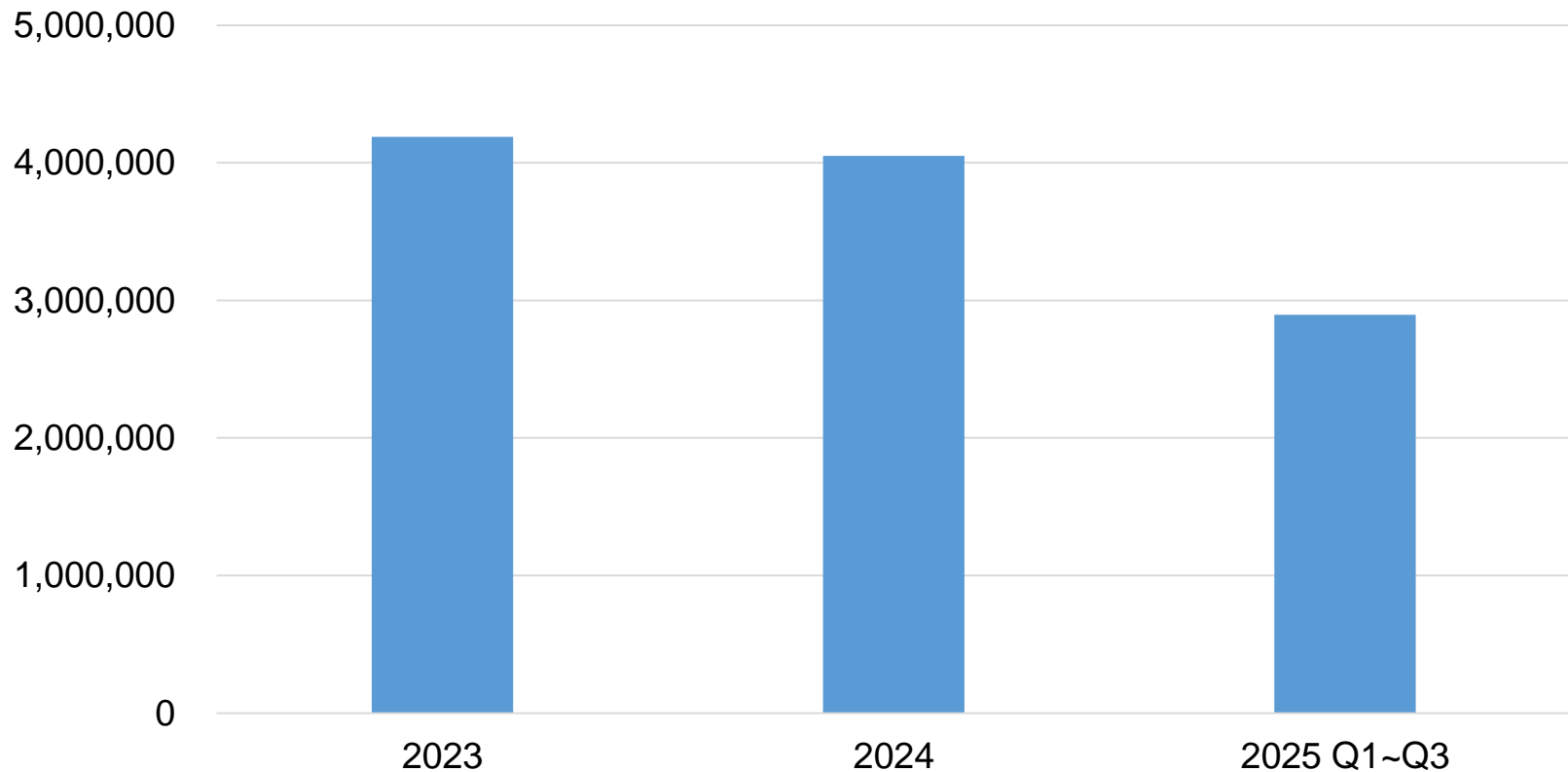


Operating results



Unit: NTD Thousand

Revenue

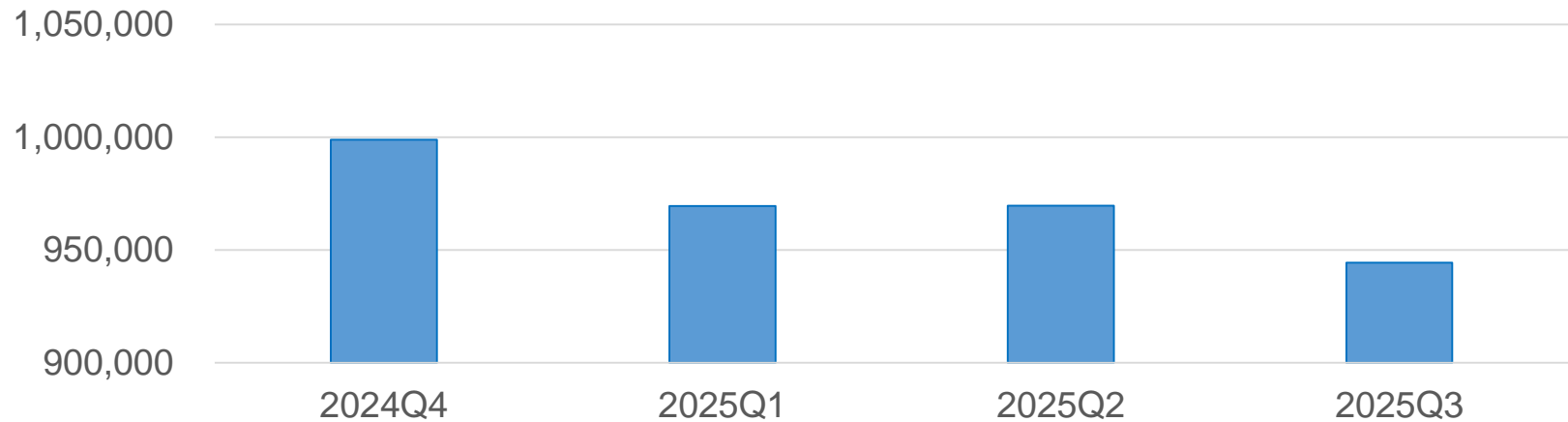


2025 Operating results

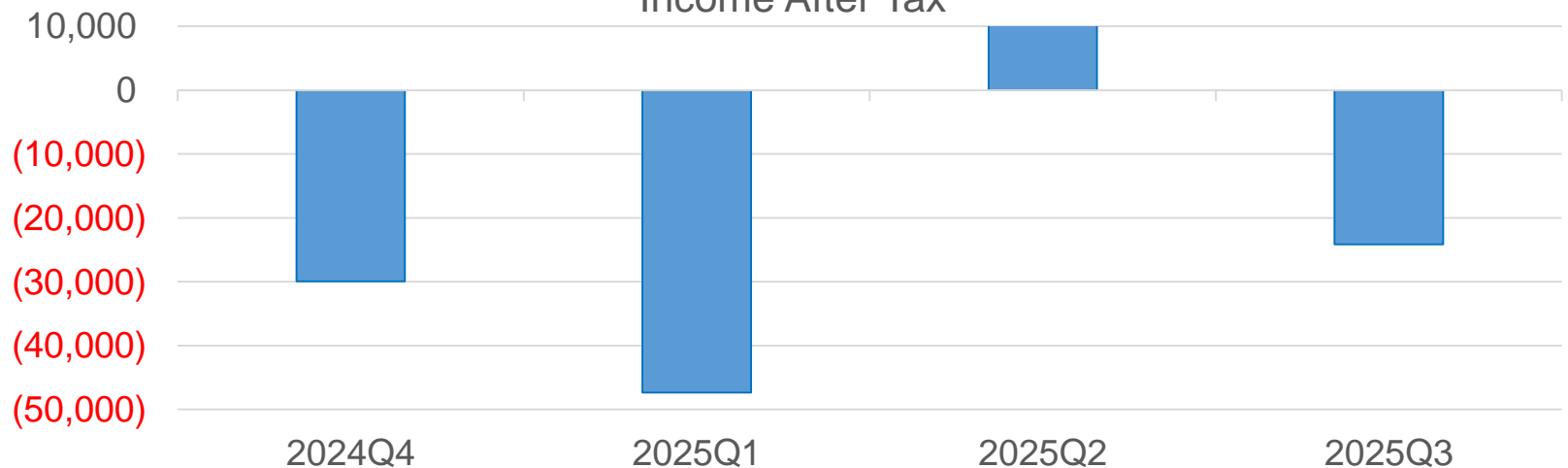


Unit: NTD Thousand

Revenue



Income After Tax



Operating Overview



The domestic retail market landscape is undergoing significant changes. For the first time, domestic e-commerce has experienced a decline in revenue, with market demand shifting toward cross-border e-commerce platforms. In response to these changes, the Company has proactively identified market trends, expanded its cross-border e-commerce operations, and launched store-to-home delivery services.

Given the continued decline in the number of licensed professional drivers in the market, along with aggressive talent poaching as e-commerce companies establish new delivery fleets, The company has taken steps to retain employees by progressively increasing compensation and improving working conditions in recent years, including: (1) increasing pickup and delivery performance bonuses, (2) reducing working hours, (3) increasing support allowances, and (4) suspending operations on Sundays.

In 2024, total greenhouse gas emissions increased by 2.3% compared to 2023. Scope 1 emissions (vehicle fuel consumption) decreased by 1.1%, while Scope 2 emissions (electricity) increased by 13.8%. The increase in Scope 2 emissions was mainly due to investments in cold-chain warehouses, which led to higher electricity consumption. To continue reducing carbon emissions and achieve the goal of green transportation, the Company will continue to expand its electric motorcycle fleet in 2025, reaching the target of 100 vehicles by the third quarter.

External Awards and Recognition



- ◆ In September, the Company received the Gold Award in the “Happy Enterprise” employee-voted awards organized by 1111 Job Bank.

STRATEGY AND OUTLOOK



Four Market Trends

01

Domestic EC / Cross-border EC



02

Cold Chain Food Market



03

Cold Storage



04

Smart logistics, digitalization, and green transportation



Strategy Direction

Three major directions



ESG

Reducing carbon footprint, promoting sustainable transportation, improving employee welfare, enhancing supply chain transparency, and strengthening governance practices—all aimed at advancing industry sustainability and social responsibility.



E-commerce

Providing efficient and fast delivery services, building a warehousing network to meet the rapidly growing e-commerce demand, while exploring smart technologies and green sustainable solutions to adapt to ever-changing market needs.



Digital Transformation

Utilizing technologies such as the IoT and big data analytics to improve operational efficiency, achieve real-time monitoring, smart warehousing, and intelligent delivery, optimizing supply chain management, and providing customers with faster and more reliable services.

Operation strategy



Home delivery services solidify the market.

1. Sound operations and improved profitability.

- Rationalize costs and expenses.
- Develop the B2B freight business.

2. Increase D+1 delivery rate and improve quality

- Design a reward scheme.
- Establish a dedicated team for talent acquisition and training.



Logistics expands its services.

1. Strengthen operational capabilities and accelerate logistics revenue development.

2. Develop smart logistics and warehousing, and improve operational performance



Q&A



"We care, We deliver on time"

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