



pelican
宅配通

時刻用心
準時配達

Introduction of Taiwan Pelican Express

Stock code : **2642**



AGENDA



1 Company Overview

2 Operation Performance

3 Strategy

COMPANY OVERVIEW



Company Data



- Taiwan Pelican: founded in 2000, is a member of Teco group.
- The first home delivery company and provide more than one hundred million home delivery service in Taiwan.



Mission Statement



We are committed to providing the best solution to customers by :

- **Reliable**
- **Friendly**
- **Flexible**
- **Value-added**



physical distribution and home delivery service.

Business Philosophy



Honesty

Treat people and things with honesty and integrity.

Promptness

Respond to the changes in market environment, customer demand, and countermeasures for problems promptly and effectively.

Friendly

Hold a friendly attitude towards colleagues, customers, suppliers, vendors, and the environment; interact with one another in a friendly manner and fulfill social responsibilities.

Accountability

Hold a friendly attitude towards colleagues, customers, suppliers, vendors, and the environment; interact with one another in a friendly manner and fulfill social responsibilities.

Teamwork

Not being self-centered, being supportive, and exercising teamwork to achieve the ultimate goal of the team.

Operating Facilities & Delivery fleet



Northern Region

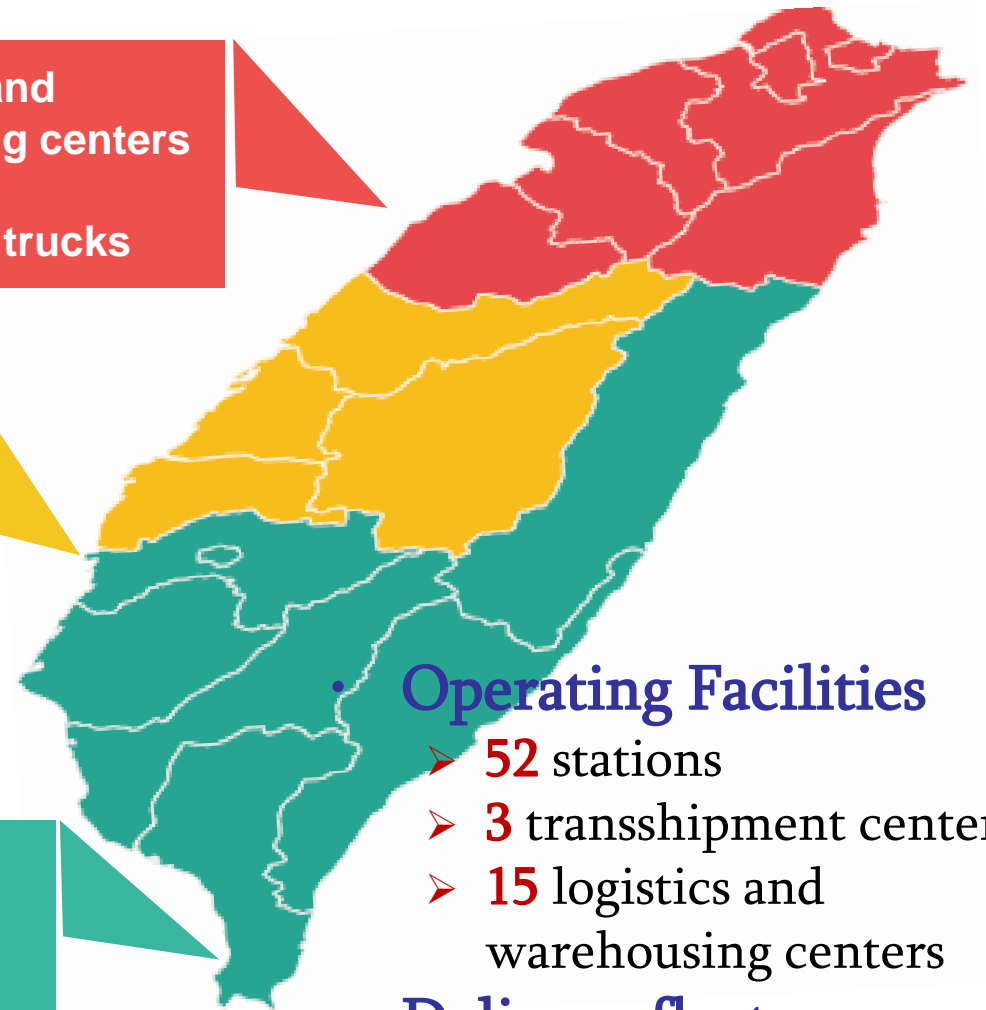
- 8 logistics and warehousing centers
- 23 stations
- 558 delivery trucks

Central Region

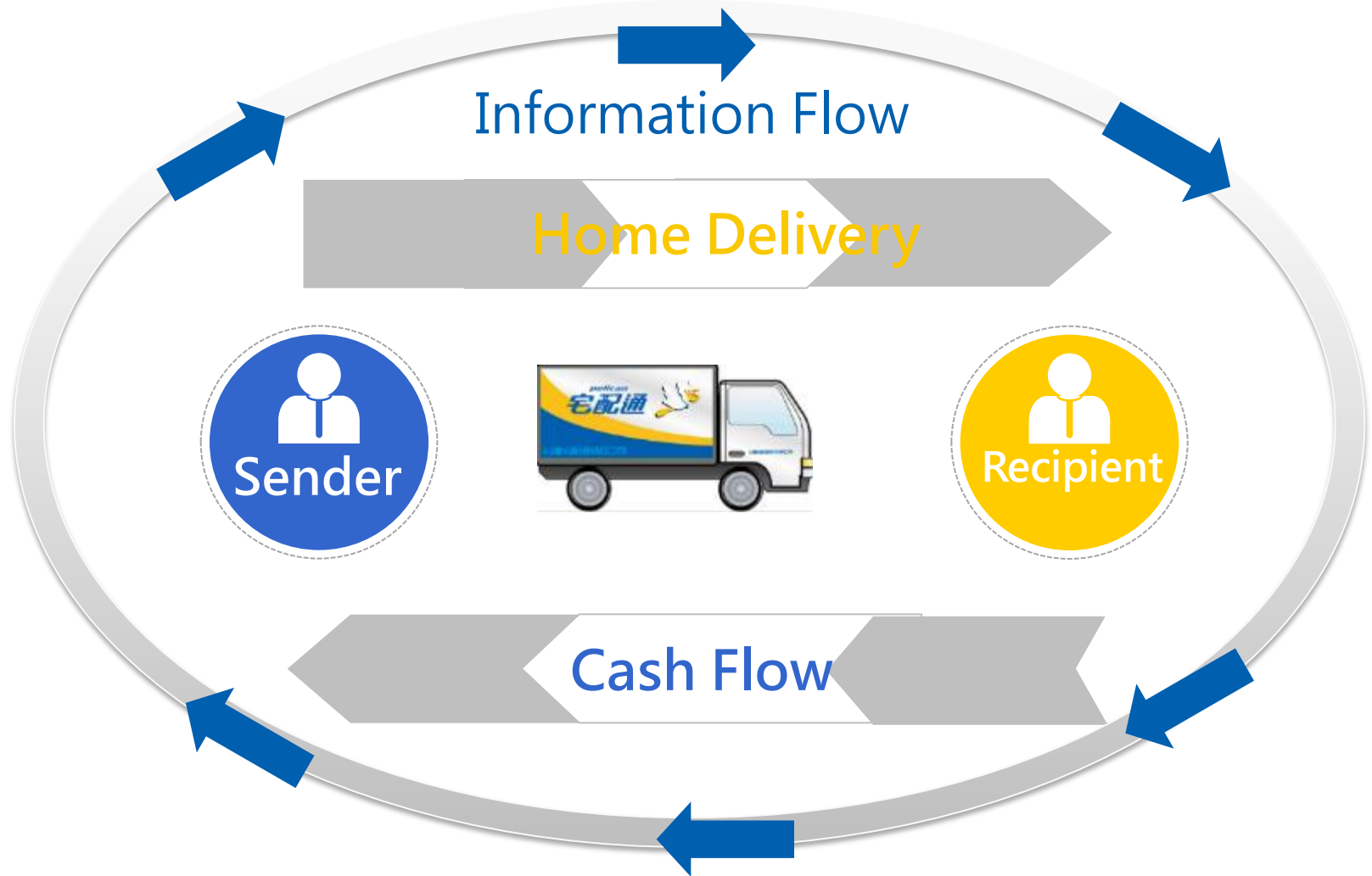
- 4 logistics and warehousing centers
- 13 stations
- 242 delivery trucks

Southern Region

- 3 logistics and warehousing centers
- 16 stations
- 300 delivery trucks (Including Kinmen · Penghu)



Business model



— Logistics Total Solution Services !! —

◆ Main items of service



- **Home delivery**

- Customer to Customer (C2C)
- Business to Customer (B2C)
- Customer to Business (C2B)

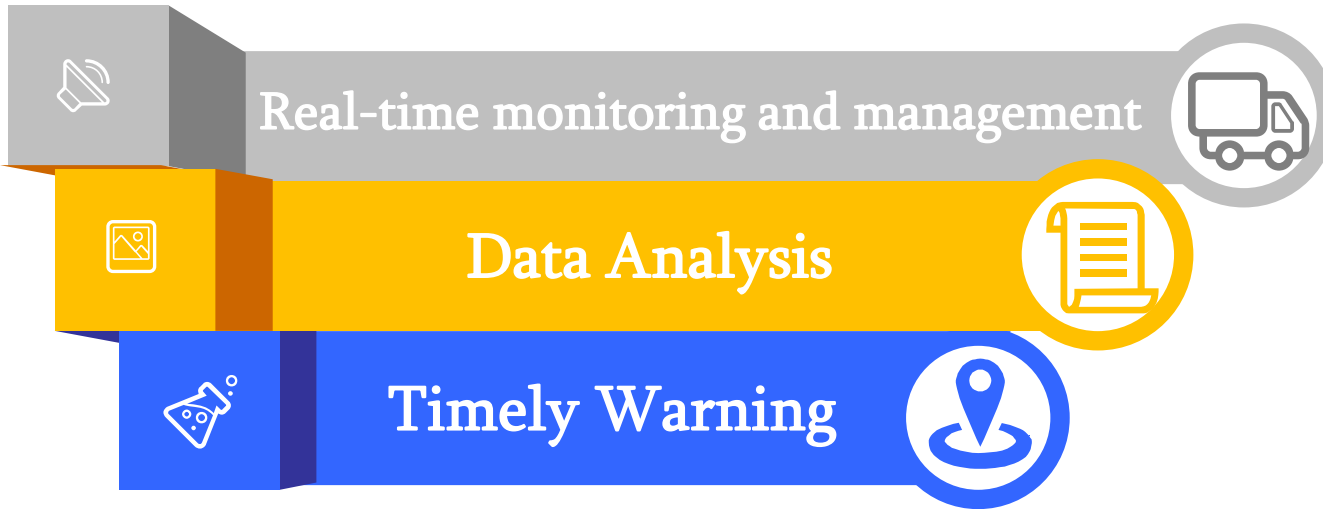


- **Physical distribution**

- Warehouse service
- Distribution service



Operation Control Center



Introduction of baggage delivery



- **Services:** Baggage Delivery 、 Baggage Packing 、 Baggage wrapping 、 Luggage Storage Service.

Taiwan Taoyuan International Airport



(in Terminal 1 、 2
Arrival hall 、 Departure hall)

Taipei Songshan Airport



(in Terminal 1 Arrival hall)

OPERATION PERFORMANCE

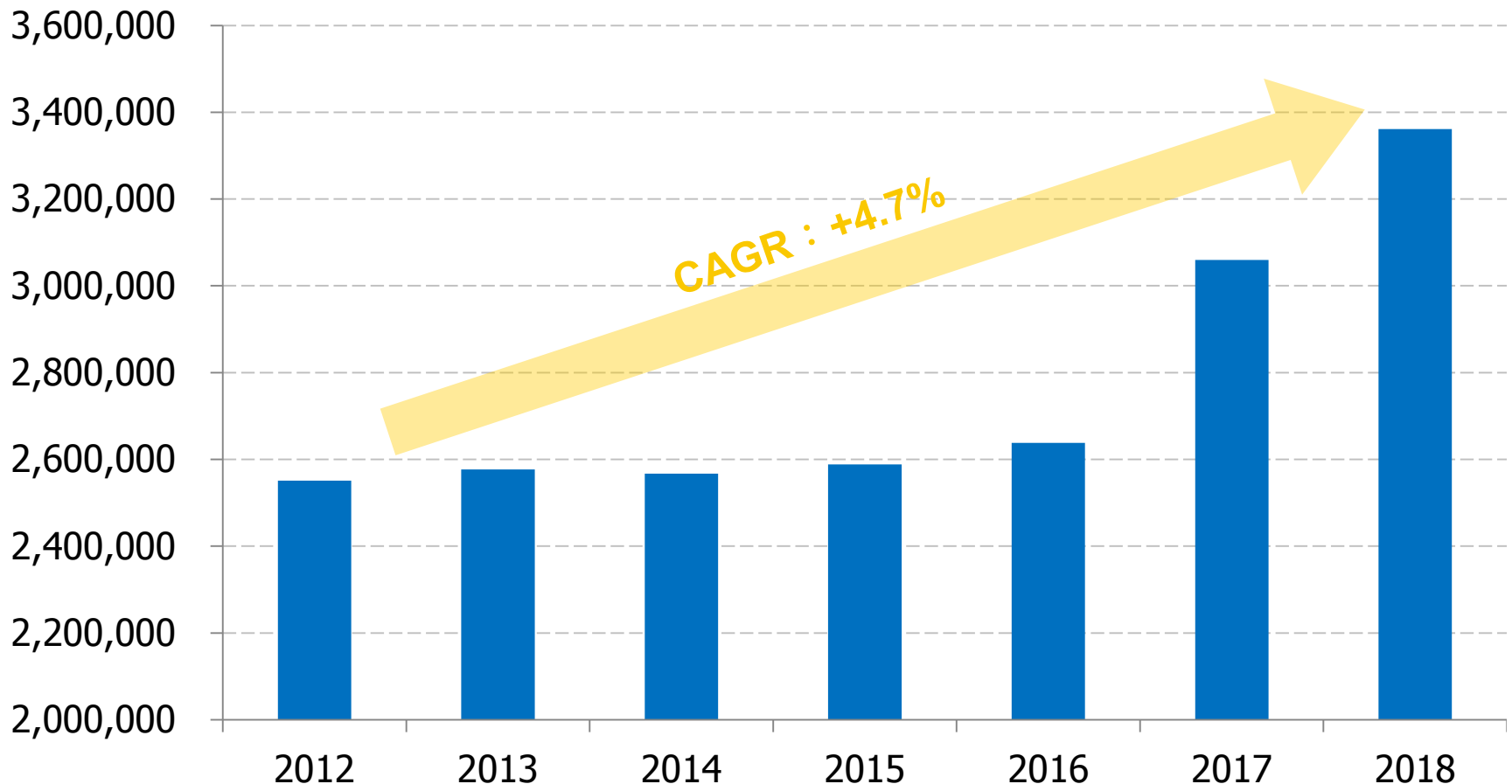


Operating results



Unit: NTD Thousand

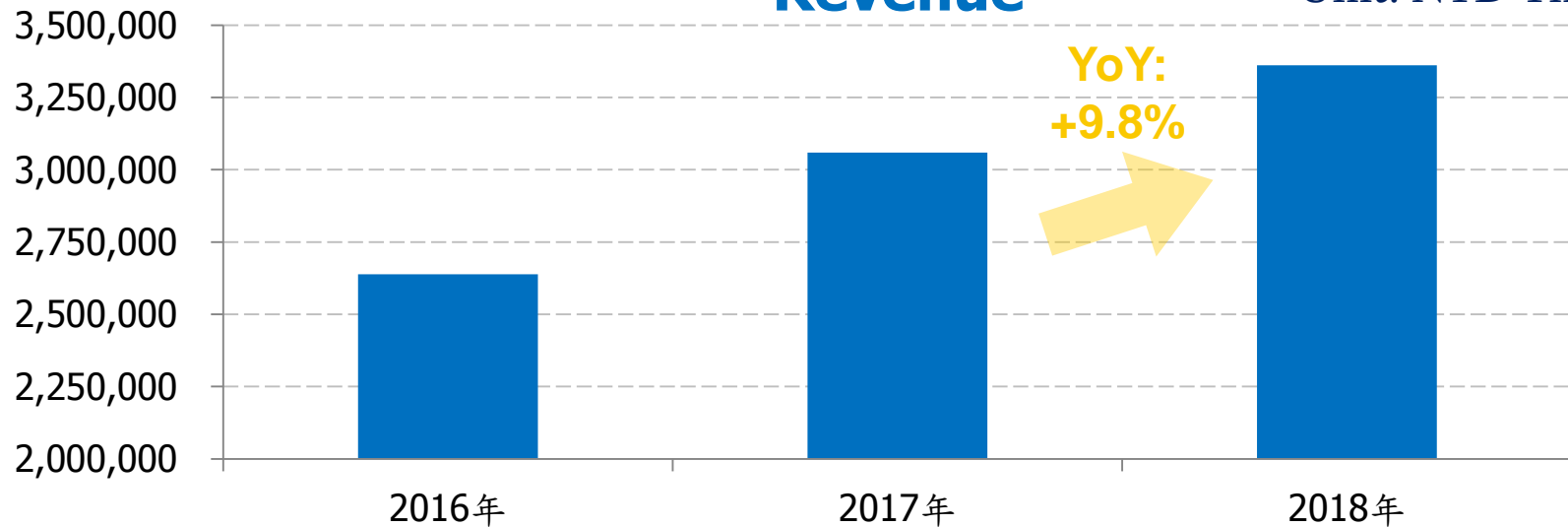
Revenue



2018 Operating results

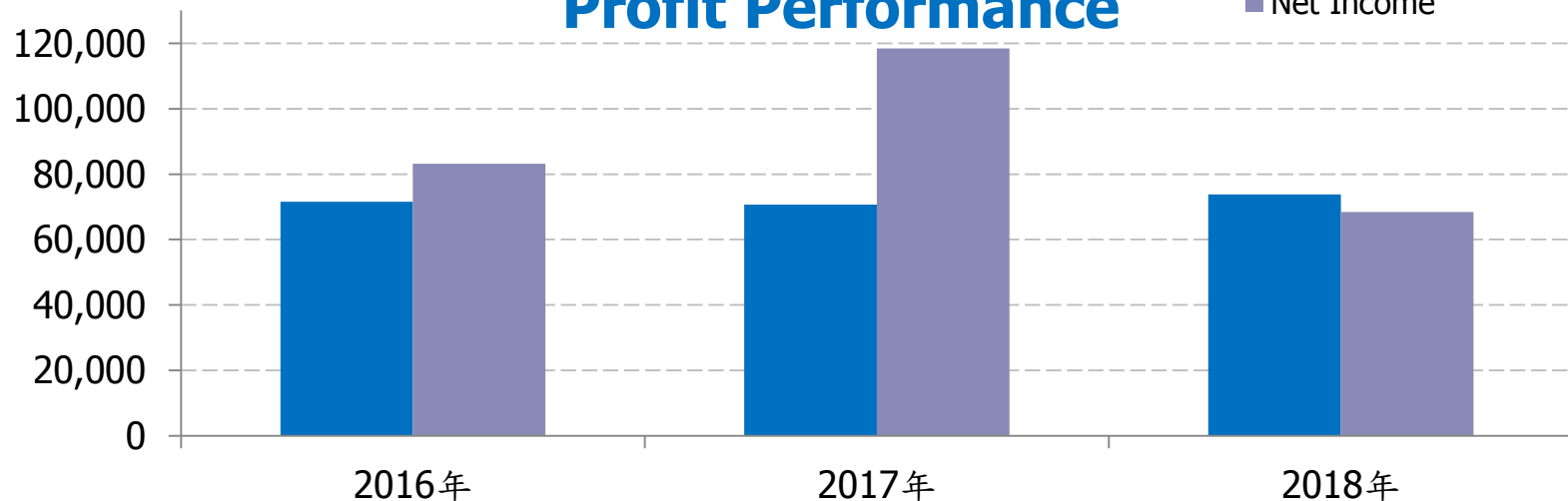
Revenue

Unit: NTD Thousand



Profit Performance

■ Operating Income
■ Net Income

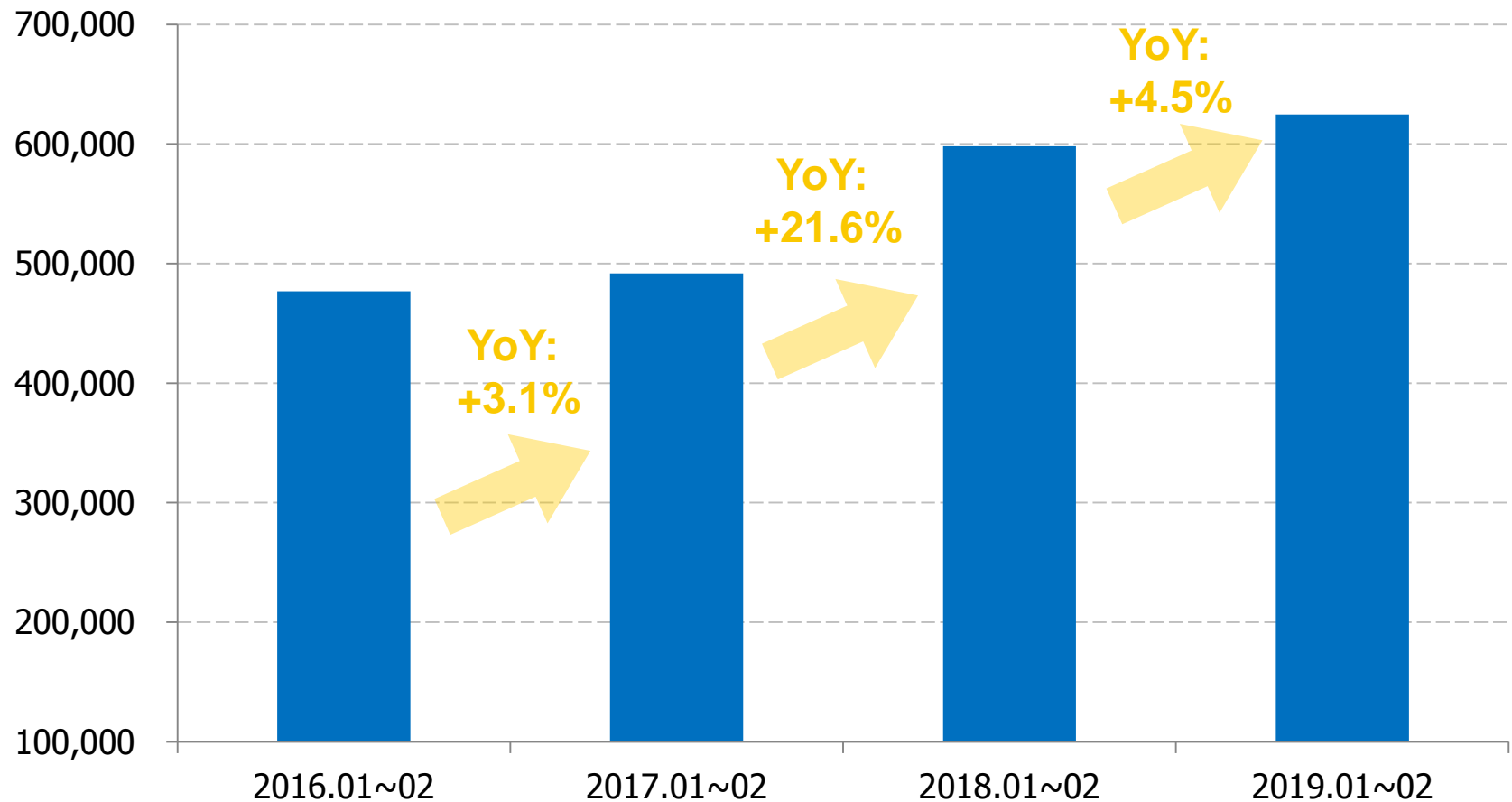


2019 Operating results



Unit: NTD Thousand

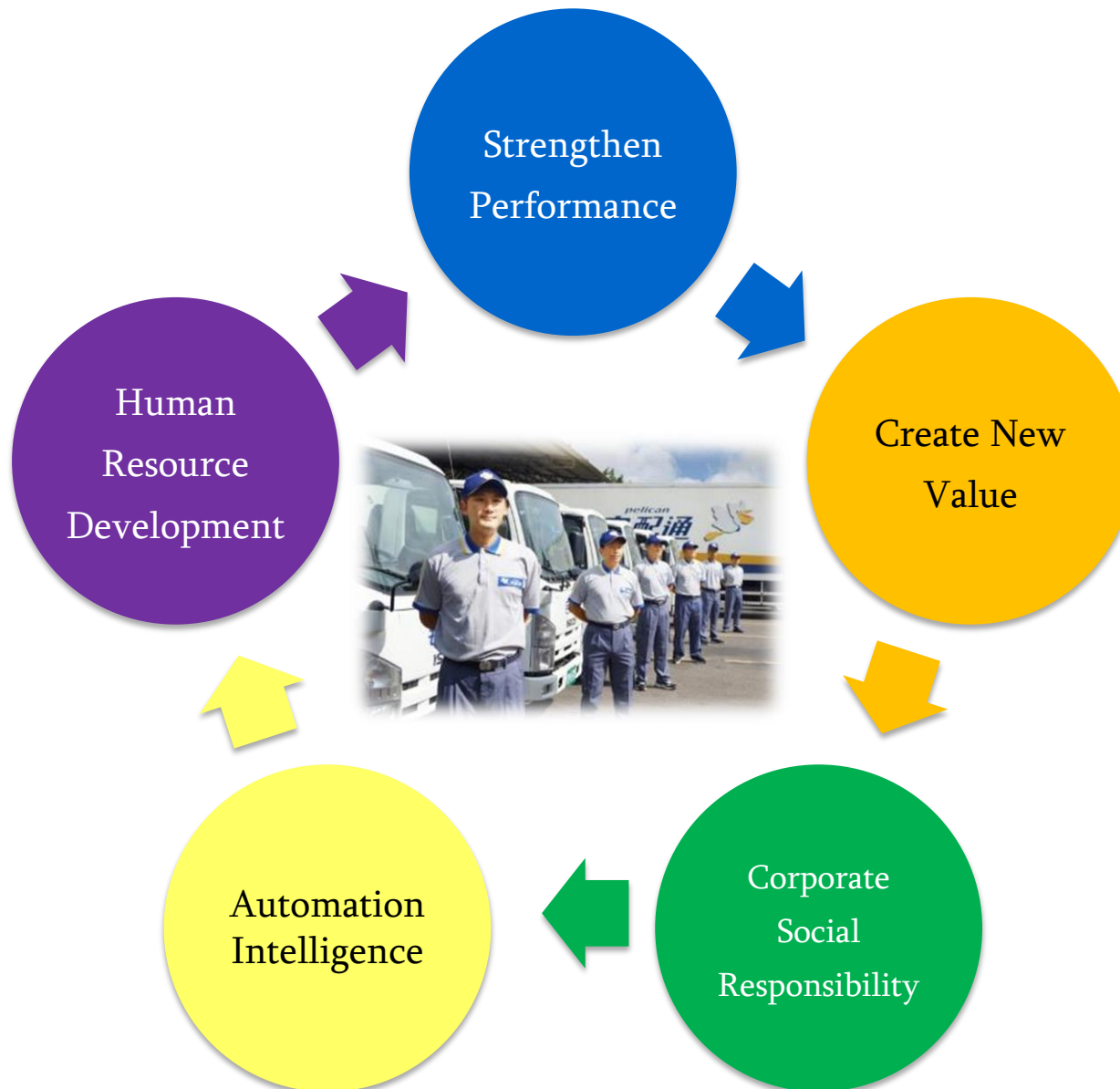
Revenue



STRATEGY



2019 Focus





Q&A



"We care, We deliver on time"



<https://www.e-can.com.tw>

